

# COMPANY PROFILE

## 2021



## BACKGROUND

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Falcon Security is an independent, locally owned security company, with offices based in the Kurdistan Region of Iraq (KRI), and a member of the conglomerate known as Falcon Group. The company was initially established in Baghdad in 2004 and registered through the Republic of Iraq Ministry of Trade. In 2005, Falcon Security registered with the Kurdistan Regional Government (KRG) Ministry of Trade & Industry (MOTI) for its Erbil branch location and registered as an authorized security provider with the KRG Ministry of Interior (MOI). Falcon Security is one of the largest, entirely Iraqi-owned and operated security companies in the country. Falcon Security's office is located at the Empire Business Complex in Erbil, it also maintains offices and operations centers in Baghdad and Sulaymaniyah to support its ongoing contracts.

Falcon Security continually strives to be the custodian of best practice in the provision of security in Iraq. Further, as a locally owned company, the Falcon Security team offers unrivalled knowledge of the environment, its political and tribal groups, and awareness of security issues. Several years of experience throughout Iraq, and the expertise of its management and administrative team, enables Falcon Security to offer a wide range of skillfully delivered services, including mobile and static security, armed protection teams, access control point security, risk assessments and security consulting, technical security solutions, vetting of local staff, procurement, and logistical support.

Falcon Security also forms part of Falcon Group. Falcon Group is a wholly Iraqi-owned conglomerate. Since its inception in 2004, Falcon Group's portfolio has grown significantly. Welcoming the new environment of freedom in Iraq, Falcon Group has carefully selected domestic business sectors that capitalize on infrastructure growth. The Group now has various companies operating under its umbrella, please refer to our Falcon Group website below. The Empire World Complex in Erbil also forms part of our Group and is used by many international companies for office and residential purposes. The Empire World Complex is 5 minutes away from the Erbil International Airport. <https://empireworld.com/>  
<https://falconiraq.com/>



*Picture 1: Falcon Security's Premises*

## LOCATIONS

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Falcon Security's main office in the Kurdistan Region of Iraq (KRI) is situated at the Empire Business Complex within the Empire World Complex in Erbil, just minutes away from the Erbil International Airport (EIA). Executive leadership, senior management, and administrative departments can all be found at this location.



*Picture 2: Falcon Security's Premises At Empire World Complex*



*Picture 3: Falcon Security's Office At The Empire World Complex*

Falcon Security has been operating as a private security company in Iraq since 2004, providing services to government entities, international organizations, and private sector firms for nearly Seventeen years.

Falcon Security continually strives to be the custodian of best practice in the provision of security in Iraq. This is achieved through exacting standards in leadership, recruitment, operational ability, technical expertise, intelligence, and equipment. Falcon Security operations set the benchmark for standards of the industry. Further, as a locally owned company, the Falcon Security team offers unrivalled knowledge of the environment, its political and tribal groups, and awareness of security matters.

## STRUCTURE & MANAGEMENT

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The Erbil headquarters is fully staffed with senior management and an administrative support team – enabling Falcon Security to provide uninterrupted service and assistance to its clients from a strategically-placed, easily-accessible location.

With both a horizontally and vertically structured management configuration, Falcon Security further offers a full range of expertly staffed departments, reinforced by hierarchical accountability to senior management.

Falcon Security management is led by highly experienced, retired Military expatriate personnel who have established and continuously maintain superior corporate standards. The company's dedicated team leaders are well-trained and dependable with the knowledge and experience necessary to protect clients and property in all environments. Falcon Security offers services customized to clients' specifications, discretion, and requirements while implementing continuous risk assessments.

### **Falcon Security: A highly talented and loyal team**

The majority of Falcon Security employees are under 45 years of age, with at least 10-12 years of seniority and experience.



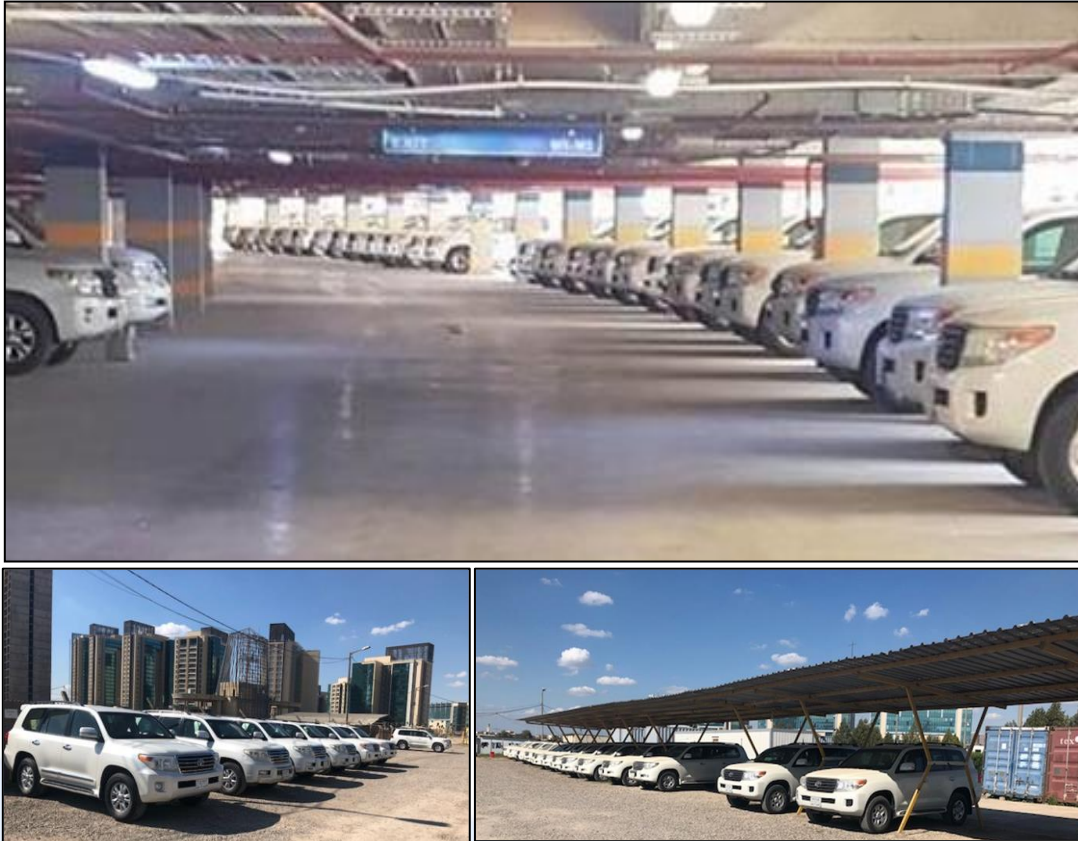


## COMPANY SIZE

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Falcon Security currently employs over 300 local national and 20 expatriate personnel in managerial, administrative, logistical, security, and support functions. The company's recruitment program draws from a pool of trained and experienced personnel for frontline security missions, allowing corporate services to increase on demand. Twenty days are required for processing experienced security personnel in order to meet new contracts or surge requirements. During this period, we conduct intense training which includes weapons requalification, vetting, badging, and orientation as necessary to meet our Customer's Organizational needs. Falcon Security maintains the logistical and material resources required to support normal intake and short-notice requirements for all types of security missions. In the past, the company has surged to 800 security personnel to meet the needs of contract demands.

Falcon Security maintains a large fleet of soft-skin Toyota Land Cruisers, B6 armored vehicles and Toyota Hilux pickups. All vehicles are maintained and serviced by professional mechanics to ensure the safety and durability of our vehicle fleet.



*Picture 4: Falcon Security's Fleet Of Vehicles At The Empire World Complex*

## FACILITIES

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Operations Centers are in place to support company services in Erbil, Baghdad and Sulaymaniyah. Not only does it support command, control and communications for all assets; it also manages life support, vehicle storage, maintenance, logistical as well as administrative support offices.

Based at the Empire Business Complex in Empire World Complex, Falcon Security maintains a fully equipped, 24/7 Operations Center, office and logistical facilities for all management and administrative personnel, and a spacious meeting room. The company further has the ability to expand within the Empire Business Complex to additional support offices when required.

Spanning more than 30-acres of company-designated area, Falcon Security additionally offers a number of facilities within the Empire World grounds. These include:

- Vehicle Storage & Maintenance
- Fuel Station (Gasoline & Diesel)
- Car Wash
- Weapons & Ammunition Storage
- Equipment Storage
- Camp with Life Support
- Training Complex



Notably, Falcon Security's current four-acre training facility offers two classrooms, two instructor offices, two breakrooms, restrooms, a dining facility, and a physical fitness area. Furthermore, the company maintains a separate 10,000 square meter shooting range complex as well as a driver training arena in Perdawd, just south of Erbil. The Falcon Security shooting range is also approved by the KRG MoI.

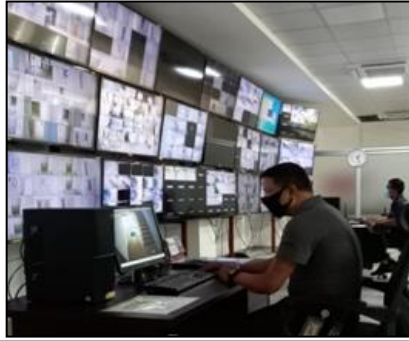
The company provides its expatriate employees both villas and apartments at the Royal City Villas and Apartments, within the Empire World Complex.

Falcon Security's state-of-the-art operations room allows operators to monitor all areas where access control and vehicle tracking is necessary. It is staffed 24 hours a day, 365 days a year and is in communication with Falcon Security teams and guards at all times. The control room is responsible for tracking vehicles and clients through an advanced tracking system. Falcon Security company drivers are trained and certified, with extensive local and geographical knowledge.



*Picture 5: Meeting Room At The Empire World Complex*





*Picture 6: Falcon Security's SOR (Security Operations Room) At The Empire World Complex*

#### **Falcon Security Advantage**

Falcon Security's centrally located Motorola Repeater system ensures clear radio communications throughout Erbil City.



*Picture 7: Falcon Security's In-house 24 Hour Vehicle Maintenance Section At The Empire World Complex*

#### **Falcon Security Advantage**

Falcon Security has its own 24 hour Vehicle Maintenance Section manned by qualified Mechanics with vehicle parts in store ensuring optimal fleet/vehicle maintenance and management.





*Picture 8: Falcon Security Fuel Station At The Empire World Complex*

#### **Falcon Security Advantage**

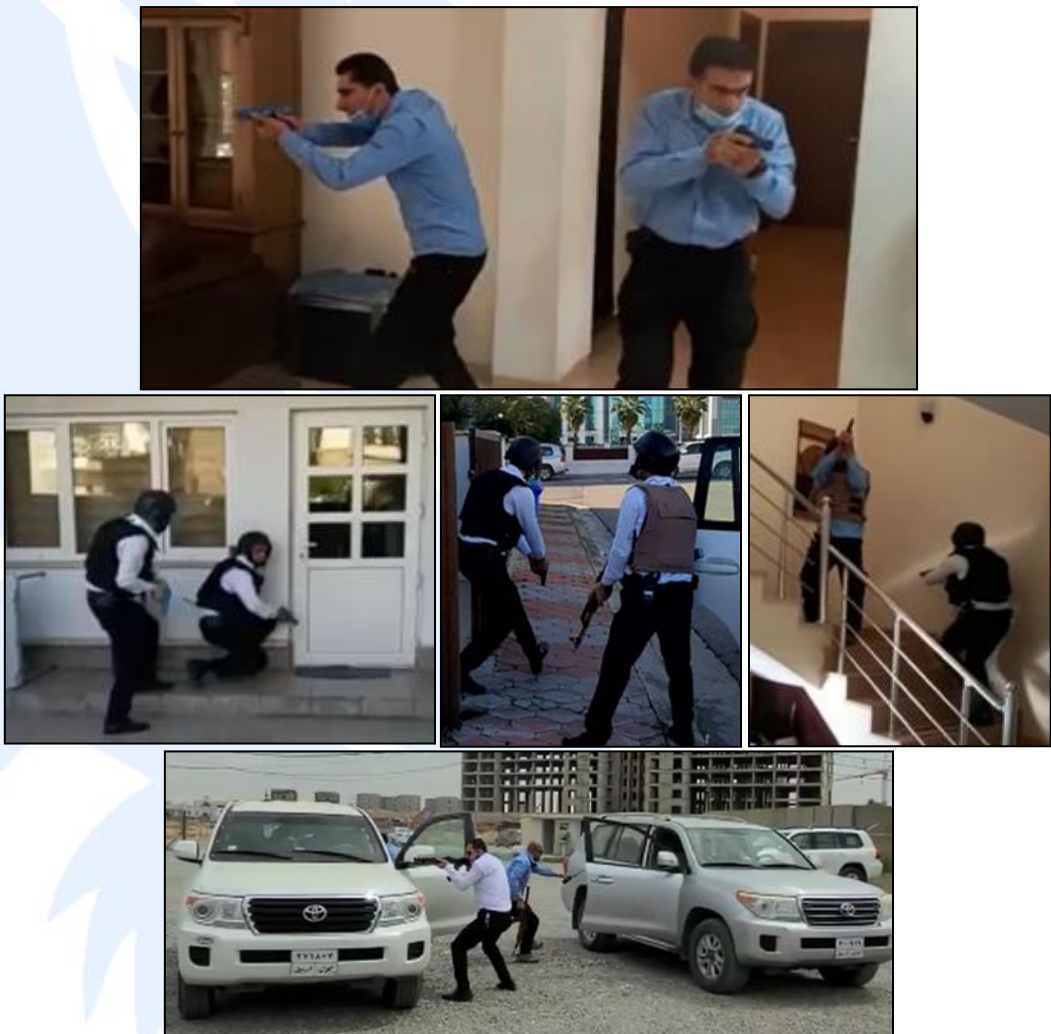
Falcon Security has its own fuel station on its premises which is used to fill operational vehicles. Diesel & Petrol are tested via independent laboratory before any delivery is accepted from our reputable vendor in order to avoid any problems impacting the vehicles afterwards.



*Picture 9: Falcon Security Training Classrooms At The Empire World Complex*



*Picture 10: Falcon Security Physical Training*



*Picture 11: Falcon Security Tactical Training*





*Picture 12: Falcon Security KRG MoI Approved Shooting Range*





Picture 13: Falcon Security Covid-19 Vehicle Decontamination Capability At The Empire World Complex



Picture 14: Healthy & Safe Work Environment Provided Through Implementation Of Safe Work practices



#### **Falcon Security Advantage**

Falcon Security has a permanently employed Expat HSE Manager ensuring that all HSE protocols are followed and also providing daily Toolbox Talks & HSE Training to personnel.

Falcon Security's experience, attention to detail and continuous streamlining of Policies & Procedures have contributed directly to Falcon Security's exceptional Safety Record being one of the best in the industry.

Total Injury Free Man Hours: 5 341 591

Total Injury Free Km: 4 041 832

## **EXPERIENCE**

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The Falcon Security team boasts extensive experience in security operations throughout Iraq, with particular emphasis on the central and northern territories. We pride ourselves as having been part of the reconstruction of Iraq since 2004 by providing security services to both the Iraqi and U.S. governments. We are continuously engaged in the provision of security services in Baghdad and Erbil and have been providing services to International-, National- and Nongovernmental Organizations as well as local businesses.





### *Staffing*

Falcon Security's senior management consists of retired military expatriate personnel that have established and implement high standards for company performance across the board. Team Leaders possess expertise in high-risk transport and have a wide range of skills and certifications. Falcon Security directly employs expatriates in differing capacities, all with military background, from the U.S., European Union nations, South Africa, and Lebanon.

Falcon Security recruits' local national personnel throughout the country, vetting and training potential hires that have a vested interests in their community and nation's development. These well-trained, local professionals possess an inherent understanding of the regions where Falcon Security operates and are able to complement their training with an intuitive response that is only possible from having been raised in Iraq.

This combination of professional expatriates in management positions along with well-trained local nationals as supervisors and security guards are critical to success. Every security operator has been background checked, skill-tested, trained, upgraded, and oriented in the operating procedures for his specific security task. Further, intelligence briefings and risk assessments are part of the daily awareness portion of morning assignment meetings – adding to the knowledge and alertness of all personnel.

### *Technical Expertise*

Falcon Security trains, equips, and supports its staff logistically and materially. The company provides risk analysis, management, communications, and a variety of transportation modes including armored vehicles, emergency medical support, weapons, ammunition, and both urban and remote site life support.







## Life Support

In addition to the services and facilities discussed above, Falcon Security offers the following:

- Airport pick-up/drop-off from all airports,
- Emergency transportation to the border as needed,
- Apartments, Villas & Business premises at our Empire World Complex in Erbil.
- Ability, experience & resources to establish & manage full life support services.



## Current and Past Experience

Falcon Security has performed exceptionally in its current and past contracts and offers a long list of more than satisfied clients. Client references can be provided on request.





## CONTACT INFORMATION

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